**Name:** Gunnar Forcier Oral/Interpersonal Communication: Chapter 8 Cultural Styles (10 points)

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| ***After reviewing the materials posted in Canvas, identify which cultural style is best described by the traits detailed in the left-hand column. Type your choice in the right-hand column for each example.*** | |
| **Cultural Elements or Traits** | **Cultural Style (Your Answer)** |
| 1. Institutions and goods manufactured in this country are known for their precision and reliability (watches, knives, financial).   **Is this more representative of a low-context or a high-context culture?** | Low Context |
| 1. In this family, all members – children, teens, and adults – decide vacation travel destinations.   **Is this more reflective of an individualist or a collectivist culture?** | Collectivist |
| 1. A U.S. president lost track of time while interacting with people and often ran late to meetings.   **Is this more characteristic of a monochronic or polychronic culture?** | Polychronic |
| 1. People in this country respond to websites that include a lot of animations, sounds, graphics and other interactive elements.   **Is this more representative of a low-context or a high-context culture?** | High context culture |
| 1. The children in this family are encouraged to be competitive with each other in all sports and/or activities.   **Is this more reflective of an individualist or a collectivist culture?** | Individualist |
| 1. In this country, a single ruler decides the life-and-death fate of anyone who challenges (or is perceived to challenge) his authority.   **Would this be more common in a low-power distance culture or a high-power distance culture?** | High-power distance |
| 1. Change occurs slowly in this country because many people fear losing control of traditions or rituals.   **Would this be more likely in a low-uncertainty avoidance culture or a high-uncertainty avoidance culture?** | High-Uncertainty Avoidance |
| 1. For this group, conversing about the weather and casually socializing are as important as focusing on a specific task to be completed (such as completing the sale of an appliance listed in a newspaper want ad).   **A. Is this more characteristic of a monochronic or polychronic culture?**  **B. Is this more representative of a low-context or a high-context culture?** | Polychronic and low-context |
| 1. This country is known for products that are efficient and durable (transportation, production, manufacturing).   **Is this more representative of a low-context or a high-context culture?** | Low-context Culture |
| 1. While performing karaoke at a local restaurant, this group of people avoids trying to “out sing” the boss, who is a terrible singer.   **Is this more reflective of an individualist or a collectivist culture?** | collectivist |
| 1. People in this country are more tolerant of those who are different and do not fit the norm.   **Would this be more likely in a low-uncertainty avoidance culture or a high-uncertainty avoidance culture?** | Low-uncertainty |
| 1. A college that encourages students to complete their programs with a direct goal of obtaining employment in the related occupational field.   **Is this more representative of a low-context or a high-context culture?** | High-context |
| 1. A U.S. president was extremely punctual and followed strict deadlines for meetings and governmental activities.   **Is this more characteristic of a monochronic or polychronic culture?** | monochronic |